

# Your journey to Beauty Point goes like this...

We are a family owned and run retirement village. We strive to provide a happy and safe home where our residents can enjoy a high standard of independent living. We foster an environment where respect, dignity and friendship are held in high regard and we encourage a family friendly community of peace, security and happiness.

We are ready to help support you through the process of finding your perfect retirement solution.

Call us on 02 8708 4700 so we can take care of the details to guarantee you a hassle-free move, into your new life at Beauty Point Retirement Resort at Padstow Heights.

#### **Step 1** | Meeting the Team

Come in and meet us, have a cuppa and let's talk about how we can help you. Let's talk about your future, what you need and what retirement means to you and how we will deliver it to you!

## Step 2 | Found the home you want?

Found that amazing unit that you want to call home at Beauty Point? Let's get your home secured for you. We will walk you through the services we offer and give you an in-depth explanation of the financials. You should have a clear understanding of what you need to pay and where your money goes before making the big decision. You should also have at least one appraisal on your home so that you feel confident about proceeding. By paying us your holding deposit we will ensure your new home is put aside for you. You will receive a Trust Receipt detailing your holding deposit. Then, we are working as a team. Ideally your home will be listed for sale within about 3 to 4 weeks of you placing your deposit. If you cannot do this, for any reason, please let us know and we will see what we can do to help. We will also be liaising with the vendor of the unit. If, for some reason, circumstances change, we will refund 100% of your holding deposit.

#### **Step 3** | The paperwork

Once we have your holding deposit we will send a Lease Advice to your Solicitor (and ours). This is a one-page document giving them both the basic details of your sale. The Lease Advice triggers our Solicitor to send a full set of Lease documents to your Solicitor, detailing the unit you have chosen. We will not ask you to sign the lease documents until you have exchanged and have a firm sale for your home. You are supported at every turn.

#### **Step 4** | Preparing to move in

So, your home is sold, and settlement day is approaching! You have signed your leases, and we are preparing to welcome you. We will give you daytime access to your new home, seven days a week. You can measure, you can have furniture delivered, you can invite family and friends for a tour – you don't have to wait for moving day to bring things across, you can have your new home ready and waiting.

## **Step 5** | Settlement Day

Pick up your keys from reception, have a cappuccino and a chat to your new friends. Welcome home!

Acknowledgement of receipt (signature)

(date)